## Reviews

"John Rowe understands how the systems work not just from a theoretical perspective—he has hardwon decades of experience as a leader on the ground getting infrastructure sited."

-The Honorable Jonathan S. Adelstein, President and Chief Executive Officer, Wireless Infrastructure Association (Excerpt from Foreword)

"John has written the wireless communications industry's first comprehensive guide for a professional site acquisition process. *Firmly Anchored in Midair* will become the go-to training resource for site acquisition managers and their consultants."

-Richard J. Busch, Esq., CEO, Wireless Policy Group LLC

"Dr. Jonathan L. Kramer, wireless atto "John Rowe has encapsulated into a single easily accessible volume a realistic field guide and desk reference for all of us working on wireless site acquisitions, from leasing to site activation. Equally applicable to and immensely value for professionals working for carriers, facilities providers, local governments, and site landlords, John clearly and logically sets out and deep-dives into every key process step and goal along the path. "

-Dr. Jonathan L. Kramer, Wireless Attorney and RF engineer

"After reviewing Mr. Rowe's "Firmly Anchored in Midair", I felt I needed to address this work. It is a masterpiece - it's easy to read, incredibly encompassing and as fine a text as I've ever seen. I'm an attorney, builder and developer and owner of a property with a wireless tower. I met Mr. Rowe when he approached me about possibly locating a cell tower on one of my properties. He was thorough, accurate, professional and patient in handling all my questions. This book should become THE TEXT all telecom birddogs study and use and follow. There is no question locating, acquiring and permitting of wireless communication sites will become more and more important to everyone. This book is a must for everyone involved in this growing and important industry."

-Robert L. Hale